

# Solutions & Support You Can Rely On

Many Rootworks members lean on ADP® to offer first-class solutions such as robust payroll, HR, employee benefits and tax credits services.

But don't just take our word for it – hear from other Rootworks firms on how we are able to help them modernize their offerings, generate revenue and provide great customer experiences.



After thorough research, we found that **RUN Powered by ADP® Payroll for Partners** (RUN for Partners) was head and shoulders above other payroll processing programs. Our firm transitioned approximately 50 payroll clients to ADP in January 2021 and have now reduced time spent on processing payroll by roughly 33%. The platform tools and technology make it so easy to manage payroll remotely. No longer do we need to have an employee physically in the office, which is huge for us.

**Tim Abbott**, CPA, EA, President, M. J. Vandenbroucke Inc

I manage many of our firm's client payrolls using RUN for Partners. The digital onboarding, user-friendly software and attentive customer care saves me time and significantly simplified my process. It's fantastic that we can offer an **integrated time keeping system** to our clients as well. Plus, we've been able to generate additional revenue by providing **Premium Payment\* for workers' compensation**. The process is seamless and based on real payroll dollars, so the client isn't having to pay another bill and **NO MORE AUDITS!** Using RUN and working with my ADP team is fantastic.

**Angela Bolding**, Payroll Specialist, Keen & Company

About a year ago, we decided to switch our clients from Intuit Online Payroll. For six months we did careful testing with several other payroll services and clearly found that ADP RUN for Partners was the best solution. The ADP platform has enabled us to elevate our payroll offering. We no longer need to file quarterly reports and we have a dedicated team of professionals who are responsive and easy to work with.

**Christopher J. Porter**, CPA, Partner, PorterKinney PC

Our company was introduced to **ADP's R&D Tax Credit Service** through our CPA firm. After our first meeting, they estimated our gross credit to be over \$700k. We were surprised and excited, yet fearful that the time commitment could be burdensome for our 30-employee company. Fortunately, working with the ADP team was a smooth and timely process, providing accurate and realistic expectations along the way. **In fact, we really enjoyed the experience and learned new things about our company.** We appreciate our CPA introducing us to the ADP Tax Credit team who significantly reduced our tax liability. Overall, it was a great experience!

**Jeff Kuliga**, Executive VP, Aeronautical Systems Engineering, Inc.

The dedicated Rootworks ADP representative for workers' compensation, Tom Ciccone, is absolutely amazing! Our firm stays extremely busy and Tom is a huge help in onboarding new clients to ADP and **Premium Payment\* for workers' compensation insurance**. ADP is truly an extension of our firm and the overall process of offering payroll and connecting workers' comp is so easy – for us and for our clients.

**Amanda Lawson**, Manager, Swindell, Bohn, Durden & Phillips, PL



As a Rootworks member, you can earn referral revenue and access special client discounts on certain ADP solutions\*\*. Plus, save time and stay connected to your clients through Accountant Connect<sup>SM</sup>, ADP's award-winning, multi-client payroll management and analytics platform.

**Learn more today by completing the form on [adp.com/rootworks](https://adp.com/rootworks)**